# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 11, 2014

#### GLOBALSTAR, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation)

001-33117 (Commission File Number) 41-2116508 (IRS Employer Identification No.)

300 Holiday Square Blvd. Covington, LA (Address of Principal Executive Offices)

70433 (Zip Code)

Registrant's telephone number, including area code: (985) 335-1500

N/A

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

 $\square$  Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On August 11, 2014, Globalstar, Inc. issued a press release to report 2014 second quarter financial results. The text of the press release is furnished as Exhibit 99.1 to this Form 8-K

## Item 7.01 Regulation FD Disclosure.

During Globalstar's previously announced conference call at 5 p.m. Eastern Time on August 11, 2014, written presentation materials will be used and will be available on the company's website. The text of the presentation materials is furnished as Exhibit 99.2 to this Form 8-K.

The information in this Current Report on Form 8-K and the Exhibits attached hereto is furnished pursuant to the rules and regulations of the Securities and Exchange Commission and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

99.1 Press release dated August 11, 2014

99.2 Presentation materials dated August 11, 2014

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GLOBALSTAR, INC.

/s/ James Monroe III

James Monroe III Chairman and Chief Executive Officer

Since Discourse

Date: August 11, 2014



### GLOBALSTAR ANNOUNCES 2014 SECOND QUARTER RESULTS

Quarterly highlights include increases in consolidated revenue, subscriber additions, ARPU and Adjusted EBITDA.

Covington, LA - (August 11, 2014) - Globalstar, Inc. (NYSE MKT: GSAT) today announced its financial results for the three-month period ended June 30, 2014.

#### SECOND QUARTER FINANCIAL REVIEW

#### Revenue

Revenue was \$24.0 million for the second quarter of 2014 compared to \$19.8 million for the second quarter of 2013, an increase of 21%, due to increases in both service revenue and revenue from subscriber equipment sales.

Service revenue was \$17.9 million for the second quarter of 2014 compared to \$15.4 million for the second quarter of 2013, an increase of 16%. Growth in Duplex service revenue of 30% was the primary driver of increased service revenue. Duplex service revenue was driven by the increase in total paying subscribers, an increase in usage and an increase in the average price of recurring service plans across the subscriber base. In comparison to the second quarter of 2013, after adjusting for the subscriber deactivation process the Company initiated in the second quarter of 2014, total Duplex subscribers and Duplex ARPU increased. The acceleration of Duplex growth is representative of Globalstar's restored market presence within one year of placing all second-generation satellites into operation. Over the past year, the Company added approximately 7,900 net paying Duplex subscribers, 13,000 SPOT subscribers and 50,000 Simplex subscribers.

Service revenue for both SPOT and Simplex during the second quarter of 2014 also increased compared to the second quarter of 2013. End of period SPOT and Simplex subscribers increased 6% and 24%, respectively from June 30, 2013 to June 30, 2014. Growth was driven by a combination of new market penetration and new product introductions over the last 12 months, including the introduction of SPOT Gen3 and the recent market introduction of the STX III transmitter.

Revenue from subscriber equipment sales was \$6.1 million in the second quarter of 2014, a 38% increase from the second quarter of 2013. Duplex equipment sales revenue decreased slightly during the second quarter of 2014 compared to the second quarter of 2013, resulting from higher than usual Duplex sales in the second quarter of 2013 due to the release of the SPOT Global Phone during that period. The year over year decrease in sales from SPOT Global Phone during the second quarter of 2014 was offset in part by an increase in sale of other Duplex products during the current quarter. Revenue from Simplex equipment sales increased over 50% from the second quarter of 2013 to the second quarter of 2014. This increase was due to a significant increase in demand for M2M asset monitoring products including the previously announced sale to the Ecuadorian fishing fleet. Revenue from SPOT equipment sales increased 76% from the second quarter of 2013. This increase was due to the release of SPOT Gen3 and SPOT Trace, which were not included in the Company's product mix during the second quarter of 2013.

#### Net Loss

Net loss during the second quarter of 2014 reflected the impact of substantial non-cash charges resulting from an increase in the value of the Company's derivative instruments, which was driven primarily by a 60% increase in the Company's stock price during the second quarter of 2014. The Company reported a net loss of \$433.7 million for the second quarter of 2014, driven almost entirely by non-cash charges, compared to \$126.3 million for the second quarter of 2013. Net loss for the second quarter of 2014 also included a non-cash charge for the extinguishment of debt, which

was resulted from the value of the equity issued in connection with note conversions during the second quarter of 2014. This included the April 2014 automatic conversion into common stock of the 8.00% Notes Issued in 2009 as a result of the increase in the Company's share price and additional conversions of an additional principal amount of 8.00% Notes Issued in 2013.

#### Adjusted EBITDA

Adjusted EBITDA was \$5.0 million for the second quarter of 2014 compared to \$2.9 million in the second quarter of 2013, an increase of 70%. This increase was due to a \$4.2 million increase in revenue offset by a \$2.1 million increase in total operating expenses (excluding EBITDA adjustments). Growth was driven primarily by increases in high margin Duplex service revenue and the margin contribution of Simplex and SPOT equipment revenue.

Jay Monroe, Chairman and CEO of Globalstar, commented, "This quarter's financial results are the best in many years and we are pleased to see a material increase in the most critical metrics that drive our business. Globalstar has continued to increase market share and expand its footprint in international markets where we have a competitive advantage across multiple product lines. It has been less than one year since we restored the satellite constellation and we are encouraged by the Company's financial results. The NYSE MKT listing in April has provided a welcomed stage for the Company's resurgence. Further, in May and June, we completed two important comment period milestones in the regulatory proceeding before the FCC. The public comment cycle is now complete, and we look forward to the adoption of the Commission's proposed rules which we expect before the end of this year."

#### OPERATIONAL AND REGULATORY UPDATE

Regulatory Reform for Terrestrial Spectrum Authority

• On November 1, 2013, the FCC voted unanimously to release proposed rules that would permit Globalstar to provide low-power terrestrial mobile broadband services over 22 MHz of spectrum, including use of Globalstar's licensed S-band spectrum. On May 5 and June 4, 2014 interested parties submitted initial and reply comments with regard to the FCC's proposed rules.

New York Stock Exchange Listing

• On April 21, 2014, the New York Stock Exchange initiated trading of Globalstar's common stock on its NYSE MKT under the ticker symbol "GSAT." NYSE MKT is a fully integrated trading venue within the NYSE Euronext community and leverages the NYSE's advanced and innovative market model.

### Conversion of Convertible Senior Unsecured Notes

- On April 15, 2014, the increase in the Company's stock price triggered the automatic conversion feature in Globalstar's \$37.8 million 8.00% Notes Issued in 2009. Pursuant to the terms of the Second Supplemental Indenture, the automatic conversion was triggered when the closing price of Globalstar's common stock exceeded 200% of the Conversion Price of the Notes for a period of 30 consecutive trading days.
- On May 20, 2014, the make-whole provision of the Fourth Supplemental Indenture became effective. This drove the conversion of \$17.3 million principal amount of 8.00% Notes Issued in 2013 submitted for conversion through June 30, 2014.
- Over the past 12 months, the conversions of the 2011 5.0% Notes, 8.00% Notes Issued in 2009 and the 8.00% Notes Issued in 2013 reduced the Company's total indebtedness by \$110.4 million.

## CONFERENCE CALL

The Company will conduct an investor conference call today, August 11, 2014, at 5:00 p.m. EDT to discuss second quarter 2014 financial results.

Details are as follows:

Conference Call: 5:00 p.m. EDT

Investors and the media are encouraged to listen to the call through the Investor Relations section of the Company's website at www.globalstar.com/investors.

If you would like to participate in the live question and answer session following the Company's conference call, please dial 1 (800) 446-2782 (US and

Canada), 1 (847) 413-3235 (International) and use the participant pass code 37627367.

Audio Replay: A replay of the earnings call will be available for a limited time and can be heard after 7:30 p.m. EDT on August 11, 2014. Dial: 1 (888) 843-7419 (US

and Canada), 1 (630) 652-3042 (International) and pass code 3762 7367#.

#### About Globalstar, Inc.

Globalstar provides mobile satellite voice and data services. Globalstar offers these services to commercial customers and recreational consumers in more than 120 countries around the world. The Company's products include mobile and fixed satellite telephones, simplex and duplex satellite data modems, flexible airtime service packages and the SPOT family of mobile satellite consumer products including the SPOT Satellite GPS Messenger. Many land based and maritime industries benefit from Globalstar with increased productivity from remote areas beyond cellular and landline service. Global customer segments include: oil and gas, government, mining, forestry, commercial fishing, utilities, military, transportation, heavy construction, emergency preparedness, and business continuity as well as individual recreational users. Globalstar data solutions are ideal for various asset and personal tracking, data monitoring and SCADA applications. Note that all SPOT products described in this press release are the products of Spot LLC, which is not affiliated in any manner with Spot Image of Toulouse, France or Spot Image Corporation of Chantilly, Virginia.

For more information regarding Globalstar, please visit Globalstar's web site at www.globalstar.com

Investor contact information:

#### **Email**

investorrelations@globalstar.com

#### Phone

(985) 335-1538

Safe Harbor Language for Globalstar Releases

This press release contains certain statements that are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results to differ materially from the forward-looking statements. Forward-looking statements, such as the statements regarding our expectations with respect to actions by the FCC, future increases in our revenue and profitability and other statements contained in this release regarding matters that are not historical facts, involve predictions.

Any forward-looking statements made in this press release are accurate as of the date made and are not guarantees of future performance. Actual results or developments may differ materially from the expectations expressed or implied in the forward-looking statements, and we undertake no obligation to update any such statements. Additional information on factors that could influence our financial results is included in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

# GLOBALSTAR, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Dollars in thousands, except per share data) (unaudited)

## Three Months Ended June 30,

	 	 aca same so,			
	2014	2013			
Revenue:					
Service revenues	\$ 17,887	\$ 15,409			
Subscriber equipment sales	6,107	4,426			
Total revenue	23,994	19,835			
Operating expenses:					
Cost of services (exclusive of depreciation, amortization, and accretion shown separately below)	7,120	7,205			
Cost of subscriber equipment sales	4,332	3,587			
Cost of subscriber equipment sales - reduction in the value of inventory	7,317	_			
Marketing, general, and administrative	8,247	6,577			
Depreciation, amortization, and accretion	22,013	22,067			
Total operating expenses	49,029	39,436			
Loss from operations	(25,035)	(19,601)			
Other expense:					
Loss on extinguishment of debt	(16,484)	(47,240)			
Loss on equity issuance	_	(13,969)			
Interest income and expense, net of amounts capitalized	(13,864)	(15,216)			
Derivative gain (loss)	(376,283)	(29,903)			
Other	(1,092)	(224)			
Total other income (expense)	(407,723)	(106,552)			
Loss before income taxes	(432,758)	(126,153)			
Income tax expense	972	119			
Net loss	(433,730)	\$ (126,272)			
Loss per common share:					
Basic	\$ (0.48)	\$ (0.25)			
Diluted	(0.48)	(0.25)			
Weighted-average shares outstanding					
Basic	904,994	496,169			
Diluted	904,994	496,169			

# GLOBALSTAR, INC. RECONCILIATION OF GAAP NET LOSS TO ADJUSTED EBITDA

(Dollars in thousands) (unaudited)

Three	Months	Ended	June 30.
I nree	VIONTING	r.naea	mne su.

	2014	2013
Net loss	(433,730)	\$ (126,272)
Interest income and expense, net	13,864	15,216
Derivative (gain) loss	376,283	29,903
Income tax expense	972	119
Depreciation, amortization, and accretion	22,013	22,067
EBITDA	(20,598)	(58,967)
Reduction in the value of inventory	7,317	_
Non-cash compensation	622	335
Research and development	52	125
Foreign exchange and other	1,092	224
Loss on extinguishment of debt	16,484	47,240
Loss on equity issuance	_	13,969
Adjusted EBITDA (1)	4,969	\$ 2,926

(1) EBITDA represents earnings before interest, income taxes, depreciation, amortization, accretion and derivative (gains)/losses. Adjusted EBITDA excludes non-cash compensation expense, reduction in the value of assets, foreign exchange (gains)/losses, R&D costs associated with the development of new products, and certain other significant charges. Management uses Adjusted EBITDA in order to manage the Company's business and to compare its results more closely to the results of its peers. EBITDA and Adjusted EBITDA do not represent and should not be considered as alternatives to GAAP measurements, such as net income/(loss). These terms, as defined by us, may not be comparable to a similarly titled measures used by other companies.

The Company uses Adjusted EBITDA as a supplemental measurement of its operating performance. The Company believes it best reflects changes across time in the Company's performance, including the effects of pricing, cost control and other operational decisions. The Company's management uses Adjusted EBITDA for planning purposes, including the preparation of its annual operating budget. The Company believes that Adjusted EBITDA also is useful to investors because it is frequently used by securities analysts, investors and other interested parties in their evaluation of companies in similar industries. As indicated, Adjusted EBITDA does not include interest expense on borrowed money or depreciation expense on our capital assets or the payment of income taxes, which are necessary elements of the Company's operations. Because Adjusted EBITDA does not account for these expenses, its utility as a measure of the Company's operating performance has material limitations. Because of these limitations, the Company's management does not view Adjusted EBITDA in isolation and also uses other measurements, such as revenues and operating profit, to measure operating performance.

# GLOBALSTAR, INC. SCHEDULE OF SELECTED OPERATING METRICS (Dollars in thousands, except subscriber and ARPU data) (unaudited)

Three Months Ended June 30,

2.11

	20	2013				
	Service	Equipment		Service	Equ	ipment
Revenue						
Duplex	6,943	1,701	\$	5,363	\$	1,923
SPOT	7,037	1,652		6,853		938
Simplex	2,227	2,041		1,634		1,346
IGO	301	430		256		179
Other	1,379	283		1,303		40
	17,887	6,107	\$	15,409	\$	4,426
		Rep	orte	·d		
Average Subscribers						
Duplex	60,253			83,974		
SPOT	226,832			213,788		
Simplex	257,439			201,834		
IGO	39,258			40,360		
ARPU (1)						
Duplex	\$ 38.41		\$	21.29		
SPOT	10.34			10.69		
Simplex	2.88			2.70		

		Adjusted (2)
Average Subscribers		
Duplex	60,253	57,314
SPOT	226,832	213,788
Simplex	257,439	201,834
IGO	39,258	40,360
ARPU (1)		
Duplex	\$ 38.41	\$ 31.18
SPOT	10.34	10.69
Simplex	2.88	2.70
IGO	2.56	2.11

2.56

IGO

- (1) Average monthly revenue per user (ARPU) measures service revenues per month divided by the average number of subscribers during that month. Average monthly revenue per user as so defined may not be similar to average monthly revenue per unit as defined by other companies in the Company's industry, is not a measurement under GAAP and should be considered in addition to, but not as a substitute for, the information contained in the Company's statement of income. The Company believes that average monthly revenue per user provides useful information concerning the appeal of its rate plans and service offerings and its performance in attracting and retaining high value customers.
- (2) During the first quarter of 2014, the Company deactivated approximately 26,000 suspended or non-paying Duplex subscribers. Adjusted average subscribers in the table above exclude these 26,000 subscribers from the prior periods for comparability.

During the first quarter of 2013, the Company deactivated approximately 36,000 suspended or non-paying SPOT subscribers. Adjusted average subscribers in the table above exclude these 36,000 subscribers from the prior periods for comparability.



# Earnings Call Presentation Q2 2014

August 11, 2014

# Safe Harbor Language

This press release contains certain statements that are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results to differ materially from the forward-looking statements. Forward-looking statements, such as the statements regarding our expectations with respect to actions by the FCC, future increases in our revenue and profitability and other statements contained in this release regarding matters that are not historical facts, involve predictions.

Any forward-looking statements made in this press release are accurate as of the date made and are not guarantees of future performance. Actual results or developments may differ materially from the expectations expressed or implied in the forward-looking statements, and we undertake no obligation to update any such statements. Additional information on factors that could influence our financial results is included in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.



# Financial Results Summary

# Major Highlights

- Revenue and Adjusted EBITDA for Q2 2014 were \$24.0 million and \$5.0 million growth of 21% and 70%, respectively over the comparable prior year period
- Duplex service revenue was \$6.9 million, representing growth of 29% over Q2 2013; Duplex ARPU (1) was \$38.41, representing a 23% increase over the comparable prior year period
- SPOT and Simplex service revenue for Q2 2014 were \$7.0 million and \$2.2 million respectively

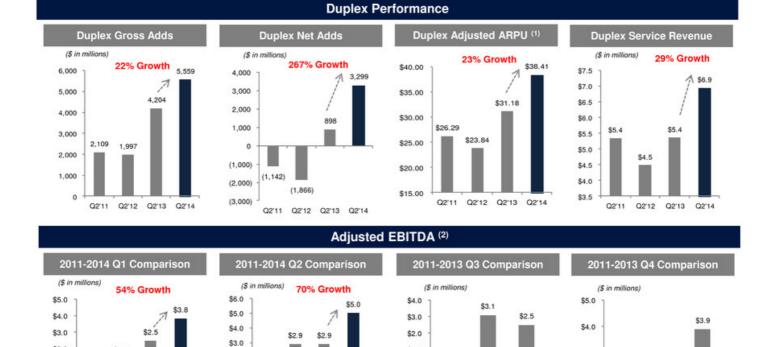
(\$ in millions except ARPU data) INCOME STATEMENT SUMMARY												
INCOME STATEMENT SOMMANT	Q1 2012	Q2 2012	Q3 2012	Q4 2012	2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	2013	Q1 2014	Q2 2014
Revenue:												
Service revenue												
Duplex	\$4.2	\$4.5	\$5.0	\$4.8	\$18.4	\$4.8	\$5.4	\$6.2	\$6.3	\$22.8	\$5.9	\$6.9
SPOT	5.3	6.5	6.6	6.9	25.2	7.1	6.9	7.0	7.0	27.9	7.0	7.0
Simplex	1.3	1.4	1.7	1.8	6.1	1.8	1.6	2.1	2.0	7.6	1.9	2.2
IGO & Other	1.8	1.8	2.1	1.9	7.7	1.6	1.6	1.7	1.4	6.3	1.5	1.7
Total Service Revenue	\$12.6	\$14.2	\$15.4	\$15.3	\$57.5	\$15.4	\$15.4	\$17.1	\$16.8	\$64.6	\$16.2	\$17.9
Equipment sales revenue	\$4.1	\$5.8	\$5.2	\$3.7	\$18.9	\$3.9	\$4.4	\$5.5	\$4.2	\$18.1	\$4.3	\$6.1
Total revenue	\$16.7	\$20.0	\$20.5	\$19.1	\$76.3	\$19.3	\$19.8	\$22.5	\$21.0	\$82.7	\$20.5	\$24.0
Cost of services	\$7.3	\$7.5	\$7.4	\$7.9	\$30.1	\$7.5	\$7.2	\$8.2	\$7.3	\$30.2	\$6.9	\$7.1
Cost of subscriber equipment sales plus value reduction	3.0	3.8	4.7	3.3	14.7	2.9	3.6	4.1	8.7	19.4	3.1	11.6
Marketing, general, and administrative	6.6	7.0	7.4	6.4	27.5	6.9	6.6	9.1	7.3	29.9	7.8	8.2
Contract termination charge	0.0	22.0	0.0	0.0	22.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Depreciation, amortization, and accretion	14.7	15.9	18.7	20.5	69.8	20.3	22.1	23.7	24.5	90.6	23.3	22.0
Other operating expenses	0.1	7.1	0.0	0.0	7.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total operating expenses	\$31.7	\$63.4	\$38.2	\$38.1	\$171.3	\$37.7	\$39.4	\$45.1	\$47.8	\$170.1	\$41.1	\$49.0
Loss from operations	(\$14.9)	(\$43.4)	(\$17.7)	(\$19.0)	(\$95.0)	(\$18.4)	(\$19.6)	(\$22.6)	(\$26.8)	(\$87.4)	(\$20.6)	(\$25.0)
Gain (Loss) on extinguishment of debt	0.0	0.0	0.0	0.0	0.0	0.0	(47.2)	(63.6)	1.7	(109.1)	(10.2)	(16.5)
Other income (expense)	(9.4)	16.0	(23.5)	0.1	(16.8)	(6.6)	(59.3)	(118.7)	(208.9)	(393.5)	(219.6)	(391.2)
Income tax expense	(0.2)	(0.1)	(0.1)	(0.1)	(0.4)	(0.1)	(0.1)	(0.1)	(0.8)	(1.1)	(0.2)	(1.0)
Net loss	(\$24.5)	(\$27.5)	(\$41.2)	(\$19.0)	(\$112.2)	(\$25.1)	(\$126.3)	(\$205.0)	(\$234.8)	(\$591.1)	(\$250.5)	(\$433.7)
Adjusted EBITDA (2)	\$1.4	\$2.9	\$3.1	\$2.5	\$9.8	\$2.5	\$2.9	\$2.5	\$3.9	\$11.9	\$3.8	\$5.0
ARPU	Ž.		7			22222	10,000					
Duplex	\$15.35	\$16.74	\$18.95	\$18.49	\$17,42	\$19.24	\$21.29	\$24.50	\$24.97	\$22.54	\$27.43	\$38.41
Duplex Adjusted ARPU (1)	21.69	23.84	27.21	26.84	24.97	28.20	31,18	35.73	36.45	32.98	33.73	38.41
SPOT	8.57	9.91	9.44	9.60	9.47	10.45	10.69	10.64	10.54	10.04	10.52	10.34
Simplex	3.03	2.88	3.24	3.23	3.11	3.20	2.70	3.32	3.00	3.03	2.58	2.88
IGO / Wholesale	1.45	1.54	1.60	1.81	1.59	1.89	2.11	2.10	2.45	2.13	2.32	2.56

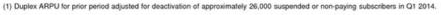
<sup>(1)</sup> Duplex ARPU for prior period adjusted for deactivation of approximately 26,000 suspended or non-paying subscribers in Q1 2014.

<sup>(2)</sup> Adjusted to exclude non-cash compensation expense, reduction in the value of assets, foreign exchange (gains)/losses, R&D costs associated with the development of new products and certain other one-time charges. See reconciliation to GAAP Net Loss on Annex A.



# Q2 2014 Financial Performance





(\$2.0)

Q2'12 Q2'13 Q2'14

(\$1.0)

(\$2.0)

(\$3.0)

(2) Adjusted to exclude non-cash compensation expense, reduction in the value of assets, foreign exchange (gains)/losses, R&D costs associated with the development of new products and certain other one-time charges. See reconciliation to GAAP Net Loss on Annex A.

\$0.0

(\$1.0)

(\$2.0)

(\$3.0)

(\$4.0)

(\$3.5)

Q3'12

Q3'13

Globalstar

Q4'13

\$1.6

Q4'11

Q4'12

\$1.0

\$0.0

\$2.0 \$1.0

\$0.0

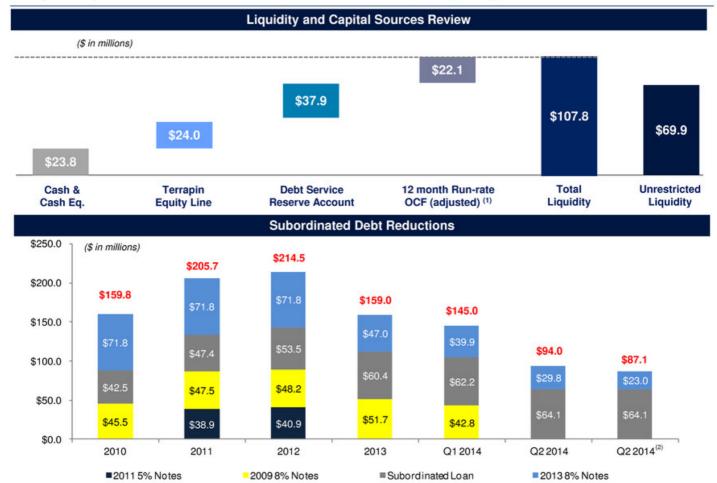
(\$1.0)

(\$2.0)

(\$2.5)

Q1'12 Q1'13 Q1'14

# Liquidity Review and Balance Sheet Highlights



(1) Adjusted operating cash flow excludes the cash portion of the interest costs expensed during Q2 2014. See reconciliation to GAAP Net Loss on Annex B.

(2) Pro forma debt balances after considering full amounts submitted by 2013 8% holders for conversion.
(3) Numbers may not add to totals shown due to rounding



# Second Quarter Highlights

## Operational & Liquidity

- Revenue and Adjusted EBITDA improvement year over year
- Globalstar's shares listed on NYSE MKT on April 21, 2014 improves visibility and trading liquidity

## Geographical Expansion

- Built-out sales and marketing infrastructure in Brazil
- Initiated expansion efforts in Colombia and Latin America
- Initiated additional greenfield expansion opportunities

## New Products and Future Opportunities

- Launched Sat-Fi in June 2014 broadens Globalstar's addressable market by extending wireless communications beyond the range of terrestrial networks
- Satellite augmented, scalable, reliable and secure air traffic management solution

## Valuable Spectrum Assets

- On November 1, 2013, the Federal Communications Commission voted to release Globalstar's requested NPRM over 22 MHz of spectrum including licensed (2483.5-2495 MHz) and adjacent ISM spectrum (2473-2483.5 MHz)
- Initial comments received May 5, 2014
- Comment cycle concluded June 4, 2014



# Broadening the Relevance of Satellite Communications

# Sat-Fi Launched in June 2014

Turns any Wi-Fi enabled device into a satellite phone

# **Market Opportunity**

2 Billion People Live, Work or Travel Outside of Cellular Coverage



75% Landmass Beyond Terrestrial Coverage

# Advantages / Features

Inexpensive satellite capability for any Wi-Fi enabled smartphone, tablet or computer

Constant connectivity when out of terrestrial coverage for calls, email and text messages

Dramatically expands Globalstar's addressable market



# ADS-B Link Augmentation System ("ALAS")





# TLPS Helps Alleviate the Wi-Fi Traffic Jam

## The Problem: Wi-Fi Traffic Jam

Existing Wi-Fi channels 1, 6 and 11 are highly compromised by co-channel interference due to unlicensed Wi-Fi activity

"Wi-Fi has become a victim of its own popularity, and now faces congestion issues of its own. That's why the Commission is hard at work providing spectrum for both licensed and unlicensed use. Both are critically important to our mobile ecosystem." (Statement of Chairman Tom Wheeler)

"The Nation's demand for unlicensed services has increased so dramatically that we need more spectrum to support these services. The 2.4 GHz band, while critical to the success of Wi-Fi and other unlicensed technologies, is increasingly congested particularly in major cities. Densely populated centers are the most expensive geographic areas to deploy licensed networks." (Statement of Commissioner Mignon Clyburn)

## The Solution: Terrestrial Low Power Service ("TLPS")

- TLPS is a mobile broadband service provided over Globalstar's 2.4 GHz spectrum FCC released Notice of Proposed Rulemaking in November 2013 with authority expected by year-end 2014
- Clear TLPS channel provides for improved range and effective capacity of averaging 5x and 4x, respectively, as compared to public Wi-Fi – performance differential is heightened in metropolitan areas
- All Wi-Fi-enabled devices, utilizing a worldwide standard, already have access to Channel 14 at the hardware level but
  are currently restricted due to regulatory constraints protecting Globalstar's satellite service. Post-approval, devices
  can be upgraded via remote firmware updates to access Channel 14.
- TLPS can dramatically expand spectral capacity to relieve existing Wi-Fi congestion. Offers a superior and unmatched QoS for a device ecosystem.



# FCC's NPRM Regulatory Update

Globalstar's NPRM Process Overview						
	November 13, 2012	Globalstar Files Petition for Rulemaking				
	January 20, 2013	Initial & Reply Comments Filed				
70	September 5, 2013	FCC Circulates NPRM Internally				
Completed	November 1, 2013	FCC Unanimously Votes For and Releases NPRM				
0	February 19, 2014	NPRM Publication in Federal Register				
	May 5, 2014	Comment Due Date				
	June 4, 2014	Reply Comment Due Date				
	2H 2014	Process Completion Expected				



# **Key Value Drivers**

## **Core MSS Operations**

- Fully restored satellite network for core MSS operations with a new \$1 billion constellation
- Diverse business lines across consumer, commercial and government markets
- Historically, focus has been on North America beginning in 2014, operational focus has materially expanded

# **U.S. Spectrum Value**

- 1.6 GHz and 2.4 GHz U.S. license
- Targeting Terrestrial Low Power Service ("TLPS") authority by end of 2014
  - Managed, carrier grade service
  - Increased data speeds and range
  - Leverages existing Wi-Fi infrastructure

## **Global Spectrum Value**

- ITU authority for 25.225 MHz opportunity to free up terrestrial authority worldwide
- · Unique globally harmonized position
- Opportunity to deploy terrestrial services including TLPS after U.S. approval – leverages worldwide Wi-Fi standards and devices

Globalstar

# Annex A – Reconciliation of Quarterly Adjusted EBITDA

(\$ in millions)														
	Q1 2011	Q2 2011	Q3 2011	Q4 2011	Q1 2012	Q2 2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Q1 2014	Q2 201
Net loss	(\$6.5)	(\$14.1)	(\$0.7)	(\$33.7)	(\$24.5)	(\$27.5)	(\$41.2)	(\$19.0)	(\$25.1)	(\$126.3)	(\$205.0)	(\$234.8)	(\$250.5)	(\$433.7
Interest income and expense, net	1.2	1.2	1.2	1.2	3.1	3.8	6.6	8.1	7.8	15.2	16.9	28.0	10.9	13.
Derivative (gain) loss	(6.4)	(3.9)	(23.8)	10.3	6.5	(20.4)	16.5	(9.5)	(0.5)	29.9	97.5	179.1	209.4	376.
Income tax expense (benefit)	0.1	0.1	(0.0)	(0.3)	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.8	0.2	1.
Depreciation, amortization, and accretion	10.6	12.8	12.1	14.5	14.7	15.9	18.7	20.5	20.3	22.1	23.7	24.5	23.3	22.0
ЕВПОА	(\$1.0)	(\$3.9)	(\$11.2)	(\$8.0)	(\$0.1)	(\$28.1)	\$0.6	\$0.2	\$2.6	(\$59.0)	(\$66.7)	(\$2.5)	(\$6.7)	(\$20.6
Reduction in the value of long-lived assets & inventory	\$0.4	\$0.5	\$4.0	\$7.5	\$0.3	\$7.2	\$0.7	\$0.4	\$0.0	\$0.0	\$0.0	\$5.8	\$0.0	\$7.
Non-cash compensation	0.7	8.0	0.5	0.2	0.3	0.3	0.3	0.3	0.4	0.3	1.2	0.4	8.0	0.
Research and development	0.5	0.5	0.6	0.2	0.1	0.1	0.0	0.1	0.2	0.1	0.2	0.1	0.1	0.
Severance	0.1	0.2	0.7	0.3	0.0	0.0	(0.0)	0.0	0.0	0.0	0.0	0.0	0.0	0.
Foreign exchange and other (income) loss	(1.2)	(0.1)	1.9	0.3	(0.1)	0.6	0.4	1.3	(0.6)	0.2	1.5	1.8	(0.7)	1.
(Gain) Loss on extinguishment of debt	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	47.2	63.6	(1.7)	10.2	16.
Revenue recognized from Open Range lease term.	(2.0)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Thales arbitration expenses	0.0	0.0	0.0	1.0	0.7	0.8	0.2	0.1	0.0	0.0	0.0	0.0	0.0	0.
Contract termination charge	0.0	0.0	0.0	0.0	0.0	22.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Loss on future equity issuance	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	14.0	2.7	0.0	0.0	0.
Write off of deferred financing costs	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0	0.0	0.2	0.0
Adjusted EBITDA	(\$2.5)	(\$2.0)	(\$3.5)	\$1.6	\$1.4	\$2.9	\$3.1	\$2.5	\$2.5	\$2.9	\$2.5	\$3.9	\$3.8	\$5.0



# Annex B - Reconciliation of Adjusted Operating Cash Flow

(\$ in millions)	Q1 2014	Q2 2014	1H 2014
Net Loss	(\$250.5)	(\$433.7)	(\$684.3)
Depreciation, amortization, and accretion	23.3	22.0	45.3
Change in fair value of derivative assets and liabilities	209.4	376.3	585.7
Stock-based compensation expense	0.6	0.5	1.1
Amortization of deferred financing costs	2.5	2.5	5.0
Provision for bad debts	0.6	0.5	1.1
Loss on extinguishment of debt	10.2	16.5	26.7
Loss on equity method investments	-		
Noncash interest expense (includes accretion expense)	4.1	6.9	10.9
Noncash inventory impairment	-	7.3	7.3
Foreign currency and other, net	(0.2)	1.6	1.3
Changes in operating assets and liabilities:			
Accounts receivable	(0.9)	(1.4)	(2.3)
Inventory	2.1	1.4	3.5
Prepaid expenses and other current assets	(0.7)	(0.0)	(0.7)
Other assets	(0.6)	(0.6)	(1.2)
Accounts payable and accrued expenses	2.9	(5.1)	(2.2)
Payables to affiliates	0.0	0.0	0.1
Other non-current liabilities	(0.1)	0.8	0.7
Deferred revenue	1.1	3.1	4.2
Operating Cash Flow	\$3.8	(\$1.4)	\$2.4
Cash interest costs expensed and not capitalized	-	8.7	8.7
Adjusted Operating Cash Flow	\$3.8	\$7.2	\$11.0
12 Month Run-rate operating cash flow	\$22.1		

