### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 23, 2021

GLOBALSTAR, INC.

(Exact name of registrant as specified in its charter) 001-33117

Delaware (State or Other Jurisdiction of Incorporation)

(Commission File Number)

41-2116508 (IRS Employer Identification No.)

1351 Holiday Square Blvd. Covington, LA 70433

(Address of Principal Executive Offices) Registrant's telephone number, including area code: (985) 335-1500

N/A

(Former Name or Former Address, if Changed Since Last Report)

Securities registered pursuant to section 12(b) of the Act: Title of each class

Common Stock, par value \$0.0001 per share

Trading Symbol GSAT

Name of exchange on which registered NYSE American

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

### Item 7.01 Regulation FD Disclosure.

On April 23, 2021, David Kagan, CEO of Globalstar, Inc. ("Globalstar") will present at the 24th Annual Burkenroad Reports Investment Conference. A copy of the press release is furnished as Exhibit 99.1 hereto. A live stream and archive link of the presentation as well as the presentation materials will be made available on the investor relations page of Globalstar's website. The text of the presentation materials is furnished as Exhibit 99.2 hereto.

The information in this Item 7.01 is being furnished and shall not be deemed filed for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, nor shall such information be deemed to be incorporated by reference in any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as otherwise stated in such filing.

### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

 99.1
 Press release dated April 23, 2021

 99.2
 Presentation materials dated April 23, 2021

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.
GLOBALSTAR, INC.

/s/ David B. Kagan David B. Kagan Chief Executive Officer

Date: April 23, 2021



### GLOBALSTAR TO PARTICIPATE IN 24TH ANNUAL BURKENROAD REPORTS INVESTMENT CONFERENCE

Covington, LA (April 23, 2021) – Globalstar, Inc. (NYSE American: GSAT) announced today that it will participate virtually in the 24th Annual Burkenroad Reports Investment Conference. David Kagan, CEO, will present at 10:00 a.m. CDT. A live stream and archive link of the presentation as well as a copy of the presentation materials will be made available on the investor relations page of Globalstar's website. This event is free and open to the public, those interested may register for the event at http://burkenroad.org.

### About Globalstar, Inc.

About Guodastar inc. Globalstar is a leading provider of customizable Satellite IoT Solutions for customers around the world in industries such as oil and gas, transportation, emergency management, government, maritime and outdoor recreation. A pioneer of mobile satellite voice and data services, Globalstar solutions connect people to their devices and allow businesses to streamline operations providing safety and communication and enabling mobile assets to be monitored remotely via the Globalstar Satellite Network. The Company's Commercial IoT product portfolio includes industry-acclaimed SmartOne asset tracking products, Commercial IoT satellite transmitters and the SPOT® product line for personal safety, messaging and emergency response, all supported on SPOT My Globalstar, a robust cloud-based enhanced mapping solution. Learn more at Globalstar.com.

For more information, visit www.globalstar.com.

**Investor Contact Information:** Denise Davila

Email: investorrelations@globalstar.com



# **Burkenroad Reports**

April 23, 2021

## Disclaimer

This presentation contains certain statements that are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results to differ materially from the forward-looking statements. Forward-looking statements, such as the statements regarding our expectations with respect to the impact of COVID-19, sources and uses of cash, the pursuit of terrestrial spectrum authorities globally, future increases in our revenue and profitability and other statements contained in this release regarding matters that are not historical facts, involve predictions.

Any forward-looking statements made in this presentation are believed to be accurate as of the date made and are not guarantees of future performance. Actual results or developments may differ materially from the expectations expressed or implied in the forward-looking statements, and we undertake no obligation to update any such statements. Additional information on factors that could influence our financial results is included in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.



- I. Operational & Financial Update
- II. Spectrum Update
- III. Appendix



David Kagan serves as CEO of Globalstar. His extensive and uniquely applicable experience ranges from serving as Chief Financial Officer and Vice President of ICG Satellite Services to Vice President of Finance and Treasurer at Norwegian Cruise Line Ltd, where he led a \$1 billion refinancing which resulted in repositioning the company for strong growth.

Prior to re-joining Globalstar as President and COO in December 2017, Kagan was the COO of SpeedCast International Limited. He served as President of ITC Global, a premier global VSAT satellite services provider from August 2014 through September 2015. He was also the President and CEO of Globe Wireless from June 2011 through January 2014 when it was sold to Inmarsat PLC.

Prior to Globe Wireless, for nearly twelve years, Kagan provided his leadership and expertise in his role as President and Chief Executive Officer of Maritime Telecommunications Network, a major satellite services provider to the cruise, yachting, and maritime markets. His accomplishments include forming a joint venture with ATT to enable mobile phone usage (voice, data, and texting) on the worlds cruise fleet as well as driving a successful turn-around of the company throughout his 12 years of leadership.

Kagan holds a Masters Degree of Business Administration from Florida Atlantic University. He earned his Bachelor of Arts in both Finance and Marketing at the University of South Florida, Tampa.



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## Globalstar Today

340+

12 countries

31%

Employees across

2020 Adj. EBITDA

As of 12/31/2020.
 0.95 MHz shared with Iridium Satellite Communications.
 Reflects primary transmit message coverage.

growth vs. 2017

- Globalstar, Inc. (NYSE American: GSAT) is a leading global provider of
  mobile satellite and IoT connectivity services and terrestrial spectrum
- Multifaceted investment opportunity Cash flow driven by legacy services allows the Company to focus on SPOT, Commercial IoT and terrestrial spectrum
- · Positive financial trajectory in core business and improved capital structure
- · Significant asset value with satellite network and licensed spectrum assets

745k

\$1.3bn

Investment in

second-generation satellite network

First terrestrial spectrum lease agreement signed in 2020, Qualcomm chipset inclusion 2021



Globalstar

6

# Building Multifaceted Investment Opportunity



Based on composition of 2020 total revenue
 Illustration of expected composition of future total revenue (not to scale)



Commercial IoT					,	Voice & Data / Duplex			
STX-3	SmartOne C	SmartOne Solar	ST-100	ST-150	2-Way Board	SPOT Trace	SPOT X	SPOT Gen4	GSP 1700 Phone
	and a state of the			Under development	Under development	₽ <sup>g</sup> t (	97:5X		
Company's smallest M2M satellite Integrated by VARs and OEMs into M2M solutions	<ul> <li>Tracking of assets</li> <li>Line powered or battery powered</li> <li>Utilizes motion sensors and GPS to gather and transmit telemetry data</li> </ul>	Tracking of assets     Solar power recharges batteries providing 8+ years of usable service     Bluetooth capabilities for indoor tracking     ATEX and Intrinsically Safe certifications	<ul> <li>Latest scaline transmitter</li> <li>designed for rapid development</li> <li>by 3rd party companies</li> <li>Low costs, reliable, complete one- way data module</li> <li>Battery and solar</li> <li>Bluetooth technology</li> </ul>	<ul> <li>Currently under development, expected launch in late 2021</li> <li>Functionality of ST-100 with finished product form factor</li> <li>Partner-friendly apps and infrastructure</li> <li>Board development refreshed form ground up</li> </ul>	<ul> <li>Currently under development, expected launch in first half 2022</li> <li>Competitively positioned in all product specifications</li> <li>Ability to track and control assets</li> </ul>	Tracking of assets beyond terrestrial coverage     Anti-theft device     Quick, easy, and inexpensive attachment to assets for both commercial and consumer applications	Two-way messaging with SPOT tracking and emergency capabilities     Keyboard functionality     Send and receive SMS     Only fully integrated (single device) two-way messaging device on market     Bluetooth technology     Available in Jaep special edition device	Next generation SPOT Satellite GPS Messenger     More tracking features with enhanced mapping interface     Improved product specs for water resistance     Available in Jeep special edition device	Full voice / data capabilities     GSP-1700 - commercial / government marke     Highest quality voice service
			ARPU: \$3 .bs: 414k				Monthly ARPU: \$1 Avg. Subs: 268k		Monthly ARPU: \$56

## Multiple Well-Developed Distribution Channels

- Diverse customer base with no single customer contributing more than 10% of revenue
- · Established relationships with key resellers and retailers
- · New products designed for growing IoT use cases
- · Working closely with Nokia around Private wireless deployments







## Low Data Rate Satcom IoT Opportunity



## COVID-19 Impact

### **Financial and Operational Impact**

- We evaluated the impact of COVID-19 on our financial statements, liquidity position and business operations.
- The primary effects of COVID-19 include the accommodation of certain customer pricing concessions and lower demand for certain
  products and services, particularly from retail customers and those that operate in the oil and gas market.
- While the full extent and duration of the impact is unknown, we expect a continuation of this lower demand, particularly from Commercial IoT customers, which are concentrated in the oil and gas industry. Additionally, the Company continues to operate with a predominantly remote workforce, manage a supply chain sourcing predominantly from China, and engage with international regulators remotely to advance the terrestrial spectrum authorization process.
- The estimated impact of COVID-19 on our financial statements during 2020 was generally offset by higher revenue from other areas
  of the business not effected by the pandemic.

### Response

- · E-commerce promotions to drive retail sales
  - Significant turnaround in online sales and activations following store re-openings in the summer of 2020, ultimately activating a
    record number of SPOT subscribers in each quarter since then, and this momentum has continued into 2021.
- Evaluation of product profitability
  - To offset the impact of COVID-19 on our financial results, we are focused on streamlining operations to focus our resources on producing and selling the most profitability products.
- Relief under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES" Act)
  - We received a \$5.0 million loan in April 2020 under the Payroll Protection Program, which the Company expects to be forgiven; we are also deferring payment of social security taxes and pursuing the Employee Retention Tax Credit program.
- Improve processes to reduce costs
  - By leveraging technology tools (i.e. Dell Boomi, Power BI), we continue to automate manual processes and reduce the need for manual labor. These initiatives have also focused on improving customer experience.





ADJUSTED EBITDA (\$ in millions) '16– 20 CAGR (\$ in millions) > \$42 \$41 \$38 \$32 \$21 2016 2017 2018 2019 2020





## Historical Financial Overview

# Current Capitalization Table

(\$ in millions except per share values)	
Share Price (as of 4/21/2021)	\$0.89
Basic Shares Outstanding <sup>(1)</sup>	1,789.7
Market Capitalization	\$1,592.8
Cash and cash equivalents	\$13.3
Restricted cash	54.7
Total Cash <sup>(2)</sup>	\$68.0
Debt Agreements <sup>(2)</sup>	
First Lien Facility Agreement <sup>(3)</sup>	\$139.7
Second Lien Facility Agreement	230.6
8.00% Convertible New Notes	1.4
PPP Loan	5.0
Total Debt Outstanding	\$376.6
Total Enterprise Value	\$1,901.4

Basic shares outstanding presented as of 12/31/2020 share balance plus 115.0 million shares of common stock issued during the first quarter of 2021 related to the exercise of Second Lien Facility Agreement warrants
 Reflects debt and cash balances as of 12/31/2020
 First Lien Facility Agreement balance presented as of 12/31/2020 balance less proceeds from exercise of Second Lien Facility Agreement warrants; total proceeds of \$47.3 million used to pay down debt balance during 2021



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## Overview of Globalstar's Global Spectrum Holdings

Spectrum Band	Holdings (in MHz)	Current Satellite Use	Geography	Terrestrial Authorization Status		
	11.5 (2483.5 – 2495)	Terminal Downlink	U.S., Brazil and Canada	Terrestrial Authorization Obtained		
S-Band (2.4 GHz)	16.5 (2483.5 – 2500)	Terminal Downlink	Seven African Nations	Terrestrial Authorization Obtained		
	16.5 (2483.5 – 2500)	Terminal Downlink	Rest of World	Proceedings / diligence initiated in various jurisdictions		
C-Band	59 (5091 – 5150)	Gateway Uplink	Global	Potential for future 5G or IoT development		
(5.1 GHz and 6.9 GHz)	100 (5150 – 5250)	Gateway Uplink	Global	Satellite Use		
L-Band (1.6 GHz)	8.725 (1610-1618.725)	Terminal Uplink	Global	Future Opportunity		

Globalstar has developed its Band 53 (S-band) spectrum into a deployable resource with partners like Nokia and Airspan. Globalstar's C-band and L-band spectrum present further optionality from an investment perspective. Pursuing private wireless and carrier opportunities and believe carrier opportunities will take hold as Globalstar has recently become a part of the Qualcomm ecosystem.







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## EBITDA Reconciliation

(US \$ in millions)	2016	2017	2018	2019	2020
Net Income (Loss)	\$ (132.6)	\$ (89.1)	\$ (6.5)	\$ 15.3	\$ (109.6)
	-	-			-
Interest income and expense, net	36.0	34.8	43.6	62.5	48.4
Derivative (gain) loss	41.5	(21.2)	(81.1)	(145.1)	(2.9)
Income tax expense (benefit)	(6.5)	0.2	0.1	0.5	0.7
Depreciation, amortization, and accretion	77.4	77.5	90.4	 95.8	96.8
EBITDA	\$ 15.7	\$ 2.2	\$ 46.5	\$ 29.0	\$ 33.4
Reduction in the value of inventory	-	0.8	-	0.4	0.7
Reduction in the value of assets	0.4	17.0	-	1.1	0.4
Non-cash compensation	5.4	5.6	7.4	6.2	5.8
Foreign exchange and other	0.4	2.9	3.1	0.2	1.6
Debt refinancing third party costs	-		-	5.2	1.1
Revenue recognized related to terminated contract	-	-	-	-	(2.9)
Non-cash settlement of pension plan	-	Ξ.	-	0.5	2.1
Non-cash adjustment to international operations	-			0.9	170
Merger and shareholder litigation costs (recovery)	-	-	10.8	(1.8)	-
Gain on legal settlement	-	-	(6.8)	(0.1)	-
Change to estimated impact upon adoption of ASC 606	-	-	-	(3.9)	-
Revision to contract termination charge	-	-	(20.5)		
Loss on extinguishment of debt	-	6.3	-	-	-
Gain on equity issuance	(2.4)	(2.7)	-	2	-
Legal settlement paid in stock	1.1		-	-	-
Adjusted EBITDA <sup>(1)</sup>	\$ 20.5	\$ 32.2	\$ 40.6	\$ 37.8	\$ 42.2

1) EBITDA represents earnings before interest, income taxes, depreciation, amortization, accretion and derivative (gains)/losses. Adjusted EBITDA excludes non-cash compensation expense, reduction in the value of assets, foreign exchange (gains)/losses, and certain other non-recurring charges as applicable. Management uses Adjusted EBITDA in order to manage the Company's business and to compare its results more closely to the results of its peers. EBITDA and Adjusted EBITDA do not represent and should not be considered as alternatives to GAAP measurements, such as net income(loss). These terms, as defined by us, may not be comparable to similarly titled measures used by other company. EBITDA as a supplemental measurement of its operating performance. The Company business and to compare uses Adjusted EBITDA for planning purposes, including the preparation of its operating performance. The Company believes it hast fleeting as usplemental measurement of its operating performance. The Set of pricing, cost control and other operational decisions. The Company's management uses Adjusted EBITDA for planning purposes, including the preparation of its annual operating believes that Adjusted EBITDA also is useful to investors because at its frequently used by securities analysts, investors and other interested paries in their evaluation of companies in similar industries. As indicated, Adjusted EBITDA does not include interest expenses on borrowed money or depreciation expense on our capital assets or the payment of income taxes, which are necessary elements of the Company's operations. Because Adjusted EBITDA does not account for these expenses, its user of the Company's performance. The asset as a not account of these is expenses of the Company's operating performance taxes and expense on successive and the interest performance.

# Proven Leadership with Track Record of Execution

	Name and Title	Prior Experience							
	David Kagan CEO	<ul> <li>Rejoined Globalstar as President and COO in December 2017</li> <li>Former COO of SpeedCast International; President of ITC Global; President and CEO of Globe Wireless</li> <li>President and CEO of Maritime Telecommunications Network</li> </ul>							
	<b>Rebecca Clary</b> VP, CFO	Manager with PricewaterhouseCoopers in its audit services practice     Certified Public Accountant							
	Tim Taylor VP of Finance, Business Ops. & Strategy	Partner, Thermo Companies     Associate in M&A group at Brown Brothers Harriman							
	<b>Kyle Pickens</b> VP of Strategy and Communications	Partner, Thermo Companies     Partner of Steelhead Partners     Board Member of Pivotal Commware, Recon Dynamics and ARES North America. Advisor to Aervivo							
	L. Barbee Ponder IV General Counsel and VP of Regulatory Affairs	Named General Counsel and VP of Regulatory Affairs in 2010     Previously served as Senior Regulatory Counsel for BellSouth Corporation							
	Wen Doong Senior VP of Engineering & Operations	<ul> <li>Joined Globalstar in 1996, holding multiple positions in engineering and operations</li> <li>Has 30 years of experience in the satellite sector</li> </ul>							
	<b>Jim Kilfeather</b> VP, Emerging Technologies	<ul> <li>Joined Globalstar with in-depth technical and business credentials</li> <li>Experience across multiple satellite programs in government and commercial space including at Inmarsat, Orbital Sciences, SkyBitz, Verizon and the US Air Force Space Command</li> </ul>							
	James Monroe III Executive Chairman Since 2004	Company CEO from 2005 to 2009 and 2011 to 2018     Majority owner of Thermo Companies since the founding in 1984							
Board of Directors	William Hasler Independent Director Since 2009	Serves as director of Ataraxis Biosciences and Rubicon     Served as Vice Chairman of KPMG Peat Marwick and former CEO of Aphton     SRC Member							
	James Lynch Director Since 2003	Partner, Thermo Companies; has served as a Managing Director of Thermo Capital since 2001     Serves as the Executive Chairman of FiberLight							
	Keith Cowan Minority Director Since 2018	Serves as CEO of Cowan Consulting     Former President of Strategic Planning at Sprint     SRC Member							
	Ben Wolff Minority Director Since 2018	Serves as Chairman and CEO of Sarcos Robotics     Former CEO, President, and Chairman of ICO Global Communications     Co-founded Clearwire Corporation (CEO, President, and Co-Chairman)     SRC Member							
	Michael Lovett Independent Director Since 2018	Has served as Managing Partner of Eagle River Partners since 2012     Formerly served as CEO and President of Charter Communications							
	Tim Taylor Director Since 2018	SRC Member     (see above)							