

Globalstar Presentation: Burkenroad Reports

April 24, 2015

Safe Harbor Language

This presentation contains certain statements that are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results to differ materially from the forward-looking statements. Forward-looking statements, such as the statements regarding our expectations with respect to actions by the FCC, future increases in our revenue and profitability and other statements contained in this presentation regarding matters that are not historical facts, involve predictions.

Any forward-looking statements made in this presentation are accurate as of the date made and are not guarantees of future performance. Actual results or developments may differ materially from the expectations expressed or implied in the forward-looking statements, and we undertake no obligation to update any such statements. Additional information on factors that could influence our financial results is included in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.



2014 Year-End Review



STX3 LAUNCHED

SMALLEST M2M TRANSMITTER

3,000+ WORLDWIDE RESCUES

LIFE SAVING SPOT PRODUCTS



GLOBALSTAR 9600™

SMALLEST DATA HOTSPOT





TLPS

AUTHORITY EXPECTED SHORTLY



NEW GATEWAY CONSTRUCTED IN BOTSWANA





LISTED ON NYSE

GLOBALSTAR SAT-FI®

GROUND BREAKING TECHNOLOGY
WIRELESS BEYOND CELLULAR





Select Products: Commercial + Consumer Focus

Commercial Focus

Mobile Satellite
Phone



Sat-Fi



Consumer Focus

SPOT Trace



SPOT Gen3



STX3



Fixed Satellite Phone



SPOT Connect





SPOT Global Phone





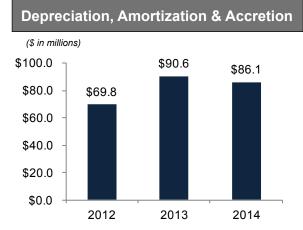
Globalstar's GAAP Financials are Complex

Non-Cash Depreciation, Amortization & Accretion Expense

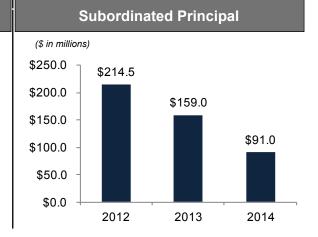
Non-Cash Derivative Losses

Non-Cash Loss on Extinguishment of Debt

 Billion dollar satellite constellation – significant annual depreciation expense Generally, the more our stock price increases, the more GAAP losses we incur At current equity value, the more we de-lever our subdebt, the more GAAP losses we incur

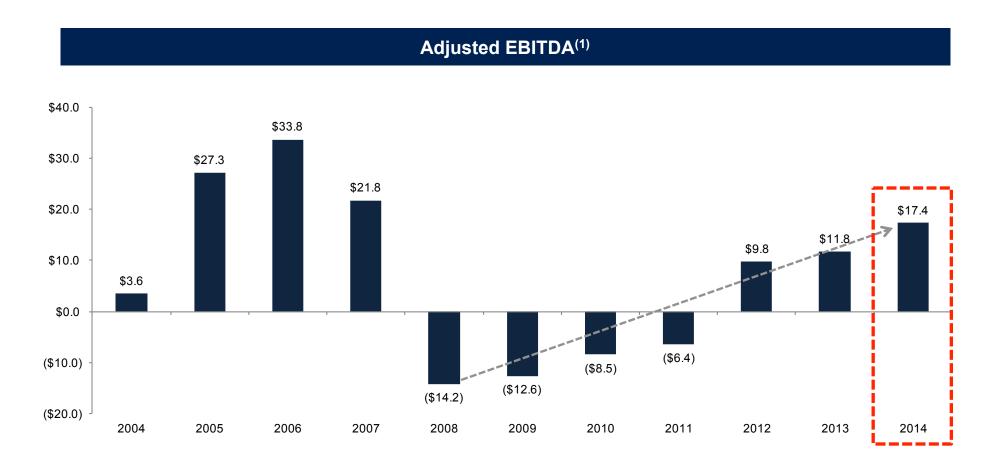








Globalstar's Profitability: Measured as Adjusted EBITDA



⁽¹⁾ Adjusted to exclude non-cash compensation expense, reduction in the value of assets, foreign exchange (gains)/losses, R&D costs associated with the development of new products and certain other one-time charges. See Appendix A for reconciliation to GAAP Net Income (loss).



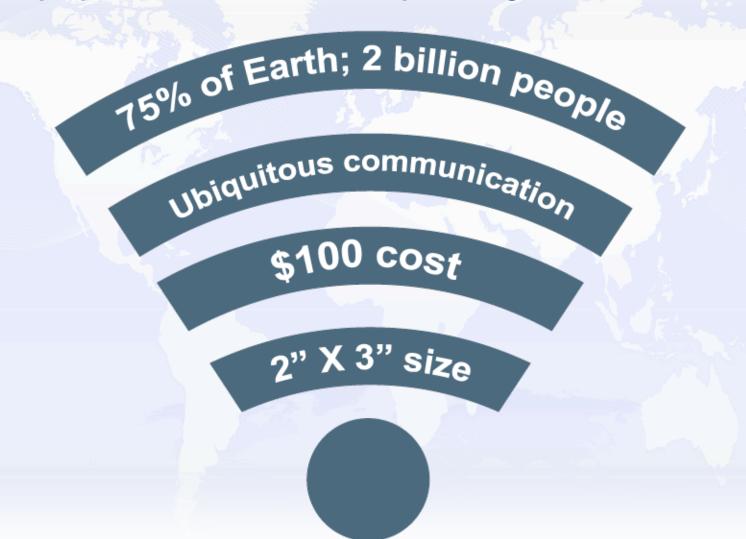
Future Products / Services

Broadening the Relevance of the MSS Industry



Sat-Fi 2

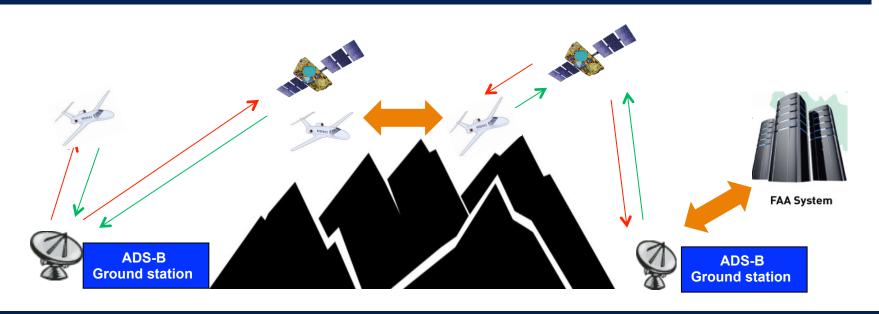
Satellite Communications device which turns any smartphone, laptop or tablet into a satellite phone / global data device





ALAS – Space-Based Air Traffic Management System

How Does It Work?



Benefits / Advantages

- Resolves line of sight issues
- Near-complete deep ocean coverage

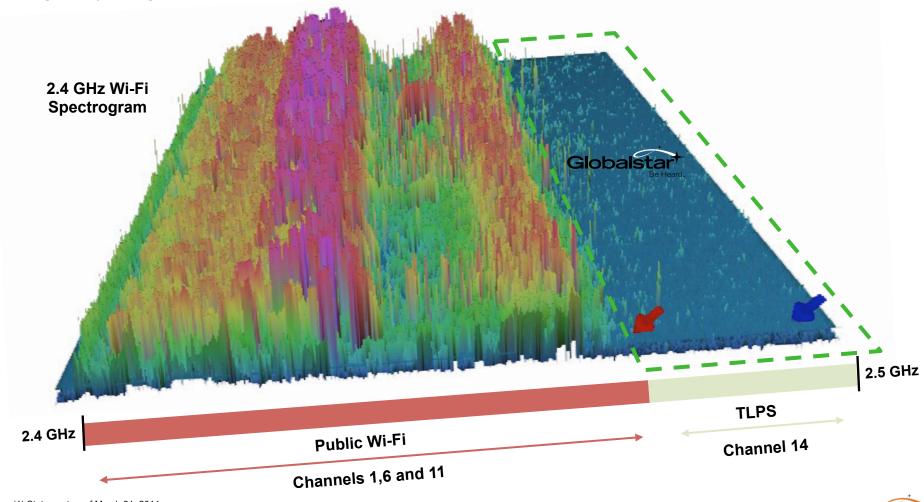
- Enhances aircraft safety tracks flight path every second
- Improves fuel efficiency via flight path optimization



The Wi-Fi Congestion Problem & Globalstar's TLPS Solution

"Wi-Fi has become a victim of its own popularity, and now faces congestion issues of its own...." (Statement of Chairman Tom Wheeler) (1)

TLPS expands spectral capacity by 33%; Material increases in Range and effective capacity vs. public Wi-Fi





FCC NPRM highlights and timing

TLPS NPRM Process Overview November 13, 2012 Globalstar Files Petition for Rulemaking January 20, 2013 Initial & Reply Comments Filed September 5, 2013 **FCC Circulates NPRM Internally** Completed FCC Unanimously Votes For and Releases NPRM November 1, 2013 February 19, 2014 NPRM Publication in Federal Register Burkenroad Conference Last Year May 5, 2014 Comment Due Date June 4, 2014 Reply Comment Due Date March 10, 2015 Successful completion of TLPS demonstration at the FCC **Expected Shortly Process completion / TLPS authority**



Potential for Worldwide TLPS Deployment

Globalstar's unique worldwide authority across its S-band allows for the potential for global deployment of TLPS. Globalstar will seek authorization in other developed and developing countries during 2015.

Globalstar's TLPS solution





Globalstar Sum-of-the-Parts Value Drivers

Core MSS operations

- New \$1 billion constellation
- Expanded focus on market share improvements in core + new territories
- ADS-B Opportunity
- Sat-Fi 2 for global connectivity

U.S. spectrum value

- TLPS authority expected shortly near-term solution
- Clear channel offers material benefits to consumers – higher speeds, faster data, better throughput



Global spectrum value

- Unique globally harmonized position
- Opportunity to deploy terrestrial services including TLPS after U.S. approval – leverages worldwide Wi-Fi standards and devices



Appendix A: Reconciliation of Adjusted EBITDA

(\$ in millions)											
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Net Income (loss)	\$0.4	\$18.7	\$23.6	(\$27.9)	(\$22.8)	(\$74.9)	(\$97.5)	(\$54.9)	(\$112.2)	(\$591.1)	(\$462.9)
Interest income and expense, net	1.3	(0.0)	2.1	5.9	1.0	5.9	4.6	4.8	21.5	67.8	43.2
Derivative (gain) loss	_	-	_	3.2	3.3	16.0	30.0	(23.8)	(7.0)	306.0	286.1
,	(4.3)	2.5	(14.1)	2.9	(2.3)	(0.0)	0.4	(0.1)	0.4	1.1	0.9
Income tax expense (benefit)	2.0	3.0	6.7	13.1	27.0	21.9	27.4	50.0	69.8	90.6	86.1
Depreciation, amortization, and accretion		2.3	7.9	-				-	-	-	-
Other income (expense)	(\$0.7)	\$26.5	\$26.3	(\$2.8)	\$6.2	(\$31.3)	(\$35.1)	(\$24.0)	(\$27.5)	(\$125.6)	(\$46.6)
EBITDA	(\$0.7)	\$20.5	Ψ20.5	(\$2.0)	Ψ0.2	(\$31.3)	(\$35.1)	(424.0)	(φ21.5)	(Φ123.0)	(\$40.0)
Reduction in the value of long-lived assets & inventory	\$0.1	\$0.1	\$1.9	\$19.1	\$0.4	\$0.9	\$16.0	\$12.4	\$8.6	\$5.8	\$21.8
Non-cash compensation	-	-	1.2	9.6	12.9	10.6	1.0	2.2	1.3	2.3	3.9
Research and development	-	-	-	-	2.7	4.3	3.7	1.8	0.3	0.6	0.5
Severance	-	-	-	-	-	1.6	2.1	1.3	0.1	0.0	-
Foreign exchange and other (income) loss	-	-	4.0	(8.7)	4.5	(0.7)	0.8	0.9	2.3	3.0	(3.0)
(Gain) Loss on extinguishment of debt	-	-	_	-	(41.4)	-	-	_	_	109.1	39.8
Non-cash adjustment related to international operations	-	-	_	_	-	-	-	_	_	-	0.4
Revenue recognized from Open Range lease term.	_	-	-	_	_	-	-	(2.0)	-	-	-
Thales arbitration expenses	_	_	_	_	_	_	_	1.0	1.8	_	_
Contract termination charge	_	_	_	_	_	_	_	_	22.0	_	_
S .	_	_	_	_	_	_	_	_	_	16.7	_
Loss on future equity issuance	_	_	_	_	_	_	_	_	0.8	_	0.2
Write off of deferred financing costs	_	_	_	_	_	_	_	_	-	_	0.4
Brazil litigation expense accrual	4.1	0.6	0.4	4.7	0.6	1.9	2.9	_	_	_	
Other non-recurring charges											
Adjusted EBITDA	\$3.6	\$27.3	\$33.8	\$21.8	(\$14.2)	(\$12.6)	(\$8.5)	(\$6.4)	\$9.8	\$11.8	\$17.4

